NONI Fun Facts

- NONI doesn't care how many properties a borrower owns
- Reserves are based off the I/O Payment
- I/O payment (when I/o option is chosen) is used when calculating DSCR.
- No pricing hits for I/O, C/O, Units, 7/1 arm
- 80% Itv available with 680+ Fico
- 1st time investors allowed.

NONI Rate/Term Refinance Facts

- If Refinance we will always require a lease agreement signed and dated prior to our application date and 1007/1025 - if no lease or dated after application date we will need LOE and 5% LTV reduction.
- No seasoning on Appraised value as long as no more than 20% appreciation first 6 months
- We also will have an inhouse Valuation ordered on all non-owner loans-the Lender pays for it -Valuation must be within 10% of value
- If lease amounts are higher than 1007/1025 we need 2 months evidence of deposits- make sure to send an LOE on this at submission so underwriter knows we will use higher rents versus 1007

What NONI considers rate and term the competition considers cash-out! Here is what NONI considers a rate and term refinance:

- **Recoupment of funds** from recent purchase of subject property:
 - Property Acquired for cash within the 6 months prior to application date
 - Max proceeds not to exceed the borrowers documented investment
- Recoupment of funds used to rehab recent property purchased
 - Improvements must have been completed in the previous 6 months
 - Funds must have been 100% applicants own funds
 - Cash out amount not to exceed documented improvement costs, or transaction will be deemed a cash-out loan
- A refinance of a prior cash-out loan regardless of seasoning timeline
- Payoff of closed end 2nd seasoned at least 3 months or the new loan amount is greater than conforming loan limits
- Payoff of an unseasoned PACE Loan and/or other lien used for energy-related improvements
- Payoff of an equity line of credit seasoned more than 6 months that has not had draws of more than \$5000.00 in the past 6 months

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• Payoff of an equity line of credit seasoned more than 6 months that has not had draws of more than \$5000.00 in the past 6 monthstrix

NONI: Diligence Checklist

- Borrower should own a primary residence if they do not Do your diligence-
- If borrower does not own a primary home deal could work if you have a refinance and can prove that our subject is truly rented out and is a non-owner property thru lease agreements- UW could ask for utilities to evidence where our borrower lives
- Watch out on Purchases: Red Flag: Borrowers buying homes close to their primary home and buying up in value

